

THE

# NEW WORLD

OF

OPPORTUNITIES.

ALKANATURE TRADE PVT. LTD.

DYNAMIC PLAN PRESENTATION





# LOOKING FOR AN **OPPORTUNITY** TO EARN SUBSTANTIAL INCOME?

# AGENDA





Part 1: Company Profile

Part 2: Products

Part 3: Compensation Plan

Part 4: Stock Point Module

Part 5: Why Alkanature?



#### ABOUT US

- Company Name- ALKANATURE TRADE PVT. LTD.
- In Direct Selling From Aug.2019. Registered Office At Bhilwara, Rajasthan. Registered From R.O.C. Jaipur.
- ISO, FSSAI Certified.
- Operating In About 22 States In India.
- Export Quality, Certified, Pure, Genuine, Essential Products.
- Stock Points (Shoppe, Franchise) Working All Over India.
- Currently One Of The Fastest Growing Direct Selling Company.
- Best Services, Experienced And Strong Management.
- Powerful Education & Training System.
- Offering Unique Marketing Plan For Common Man.





#### CERTIFICATIONS









#### GOVERNMENT OF INDIA MINISTRY OF CORPORATE AFFAIRS Central Registration Centre

#### Certificate of Incorporation

[Pursuant to sub-section (2) of section 7 of the Companies Act, 2013 (18 of 2013) and rule 18 of the Companies (Incorporation) Rules, 2014]

hereby certify that ALKANATURE TRADE PRIVATE LIMITED is incorporated on this Seventh day of August few throughn hineseen under the Companies Act, 2013 (18 of 2013) and that the company is limited by shares.

The Corporate Identity Number of the company is US2600RJ2019PTC065900.

The Permanent Account Number (PAN) of the company is AASCASSASA 1/0

The Tax Deduction and Collection Account Number (TAN) of the company is JPRA11579B 1g. Given under my hand at Manasar this Eighth day of August Two thousand nineteen.

THERE SHARE

Digital Signature Certificate Mr Pervinder Singh DEPUTY REGISTRAR OF COMPANIES For and on behalf of the Jurisdictional Registrar of Companies

Registrar of Companies Central Registration Centre

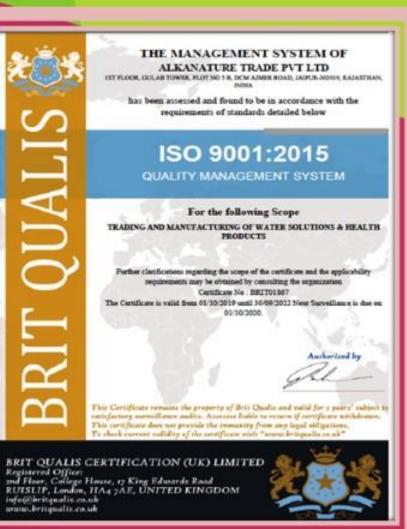
Disclaimer. This certificate only evidences incorporation of the company on the beam of documents and declarations of the applicant(s). This certificate is neither a license nor permission to conduct business or solicit deposits or funds from public. Permission of sector regulator is necessary wherever required. Registration status and other details of the company can be verified on www.mca.gov in

Mailing Address as per record evallable in Registrar of Companies office: ALKANATURE TRADE PRIVATE LIMITED 15T FLOOR, GULAB TOWER, PLOT NO. 5 B., NIRMAN NAGAR, DCM. AJMER ROAD, JAIPUR, Jaipur, Rajasthan, India, 303019



• as issued by the Income Tax Department









# Company's

## Vision And Mission



Mission

"Is To Create 1000

CROREPATIS

And

Set An Ideal Example

In The Direct Selling

Industry."



#### THE GLOBAL GOALS

# The 17 Sustainable Development Goals





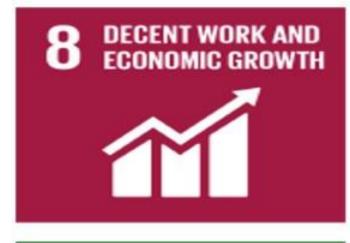


































#### **ALKALINE PRODUCTS**

ALKANATURE Alkaline Water Is Perfect For Drinking And Healthy Cooking. This Hydrogen - Rich Water Works To Restore Your Body To Alkaline Rich State, Which Is Optimal For Good Health.

#### FMCG & PERSONAL CARE

We Offer Wide Range Of Products For Everyone In FMCG & Personal Care.

#### HEALTH CARE & HOME CARE

Health Is Real Wealth, If You Are Looking For

Good Health Products, It Ends Here! Also Get Complete Home Care Products With Us.

Many More Products To Come.....



# WHAT BUSINESS EXPERTS ARE SAYING ABOUT DIRECT SELLING

"Network
Marketing Is The
Fastest Growing
Business Of 21st
Century."

DR. ABDULKALAM

"If I Would Gives A Chance To Start All Over Again I Would Choose Network Marketing."

MR.BILL GATES

"Network
Marketing Is One
Of The Oldest,
Most Respected
Business Model
In The World."

MR. DONALD TRUMP

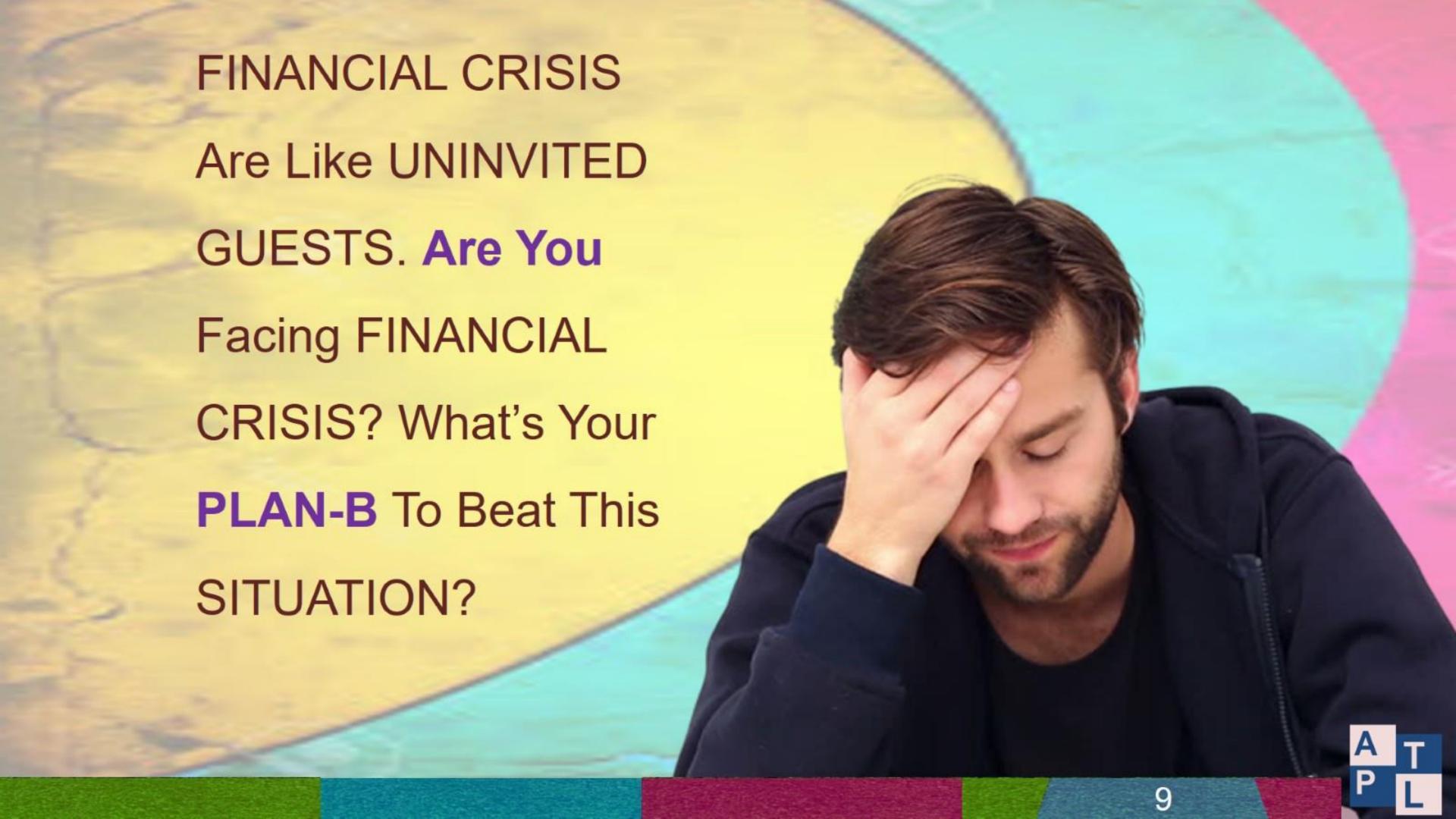
People In The World Build Network."

MR. ROBERT T. KIYOSAKI

"The Best Investment IEver Made."

MR. WARRENBUFFETT





### DO YOU HAVE GOALS?





















CALCULATE THE TOTAL VALUE OF YOUR GOALS FIX THE TARGET TO ACHIEVE YOUR GOALS



# HOW TO START

Any Indian Can Start Alkanature

Business Free Of Cost By Placing

ID, Which Can Be Activated By

Purchasing Any Of Activation

Package Products In One Order.



# ECONOMIC PACK

ALKA MINI BOTTLE - 1

**ALKA LIFE DROPS - 1** 

PANCH AMRIT TULSI - 1







D.P. ₹2800

A.P.V.

250

MRP - ₹3699



### STARTER PACK

GAS SAFETY DEVICE - 1

**ALKA LIFE DROPS - 1** 

**GREEN TEA TAB. - 1** 







A.P.V. 300

MRP - ₹6399



# HEALTHY MASTER PACK

D.P.

**ALKA-JUG-1** 

₹4600/-

A.P.V.

500

MRP - ₹6999/-







#### HEALTHY PREMIUM PACK





1 XL BIO MAGNETIC MATTRESS (3'X6')

**\* 1 PILLOW PAD** 

**\* 1 ALKA LIFE DROPS** 

**1 HERBARICH+ TAB.** 

1 GREEN TEA TAB.

D.P. ₹7600

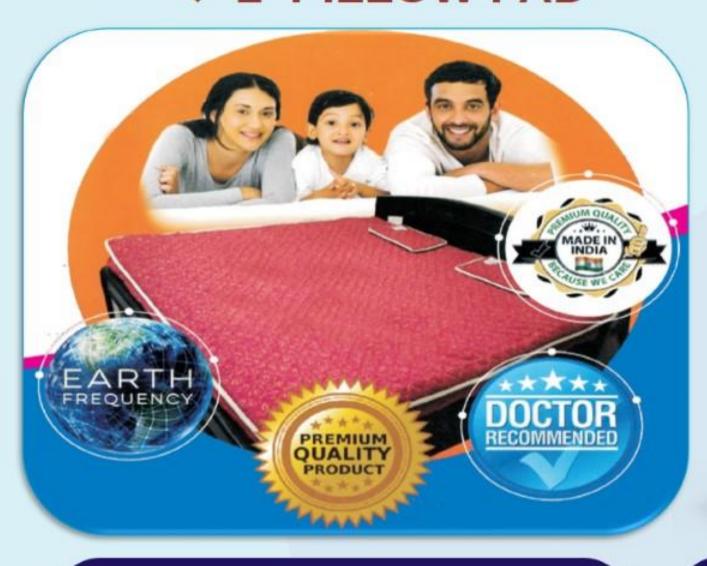
A.P.V. 800

MRP - ₹16200

### HEALTHY ULTIMATE PACK

**1 XXL BIO MAGNETIC** MATTRESS (6'X6') **2 PILLOW PAD** 

- 1 ALKA JUG
- \* 1 PANCH AMRIT **TULSI DROPS**
- 1 ALKA LIFE DROPS
- 1 HERBARICH+ TAB.
- 1 GREEN TEA TAB.







D.P. ₹14700 XA.P.V. 1600

MRP - ₹23700





#### ATPL PREFERRED CUSTOMER

Become A Part Of Alkanature Family As A Preferred Customer. You Can Avail All The Benefits Of Products And Offers. You Can Also Become An Alkanature Independent Representative By Activating Your Id Later On.



# 12 WAYS TO MAKE EARNINGS

- **RETAIL BONUS**
- **WELCOME BONUS**
- **TEAM SALES MATCHING BONUS**
- **SUPER ACTIVE BONUS**
- **CONSISTENCY BONUS**
- FIELD PERFORMANCE BONUS
- **STOCK POINT'S OPENING BONUS**
- **REPURCHASE BONUS**
- **STAR BONUS**
- **STOCK POINT'S SPONSOR BONUS**
- **RANKS & REWARDS**
- **STOCK POINT'S BENEFITS**



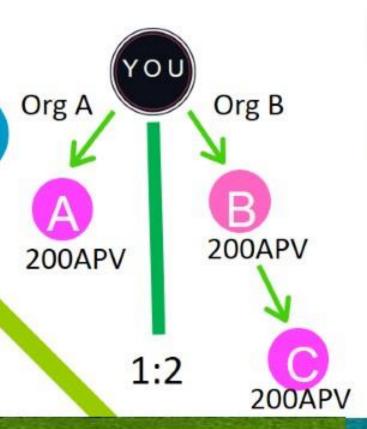


#### WELCOME BONUS

When An Alkanature Independent Representative (A.I.R.) Of ATPL Recommends More Independent Representatives And These Independent Representatives Purchase Products From Packages Of ATPL, On Every Purchase Some Points Are Generated Which Are Called Activation Point Value(A.P.V.) The Qualifying Aspect Is Calculated From The Team With Matching Of Business From 2 Business Organizations (ORG.A And ORG. B). When An AIR Recommends Sale

Of 200 APV From ORG.A & 400 APV From ORG.B Or Vice Versa In The Ratio Of 1: 2 / 2:1 Company Reward Such AIR

With Welcome Bonus.



For Welcome Bonus MINIMUM 600 APV & 2
Direct Sponsors Mandatory &
Remaining Matched APV Will Be Flesh Out

You Will Get 1 Alka-Life Drops and 1 PanchAmrit-Tulsi Drops (First Time & One Time Only)



#### TEAM SALES MATCHING BONUS

Once An AIR Achieves Welcome Bonus And Further He / She Gets Any Business In ORG. A & ORG. B Then He / She Is Eligible To Earn Team Sales Matching Bonus. 1 Matched APV Is Considered As ₹ 1. Eg. Given Below



Threshold Limit Every 12 Hours Closing ₹10000 Business Carry Forward

You Can Earn ₹ 10000 + ₹ 10000 = ₹ 20000 Every Day 12 Hours Closing Time 10:00 AM & 10:00 PM

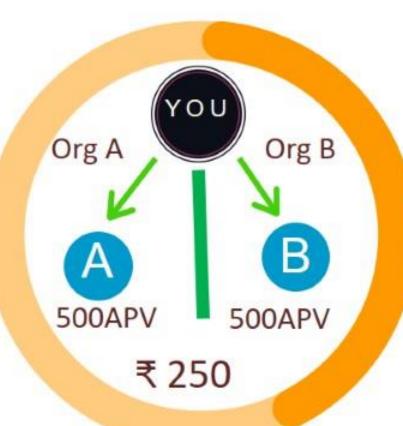


#### SUPER ACTIVE BONUS

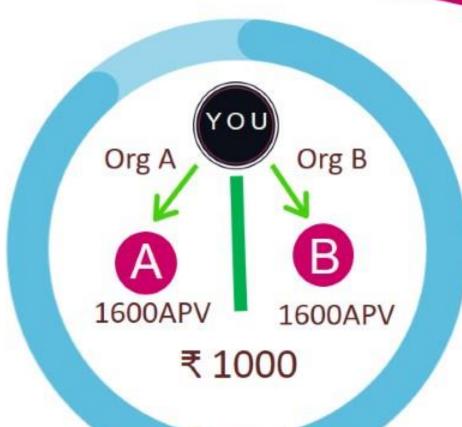
When An AIR Is Able To Get Fresh Business In ORG. A & ORG. B In Any 12 Hours Closing Then ATPL Compensates Such AIR With Super Active Bonus As Mentioned Below.











Threshold Limit Every 12 Hours Closing ₹1000 Only 12 Hours Fresh Business Matching APV Will Be Counted.

You Can Earn ₹ 1000 + ₹ 1000 = ₹ 2000 Every Day.

12 Hours Closing Time 10:00 AM & 10:00 PM

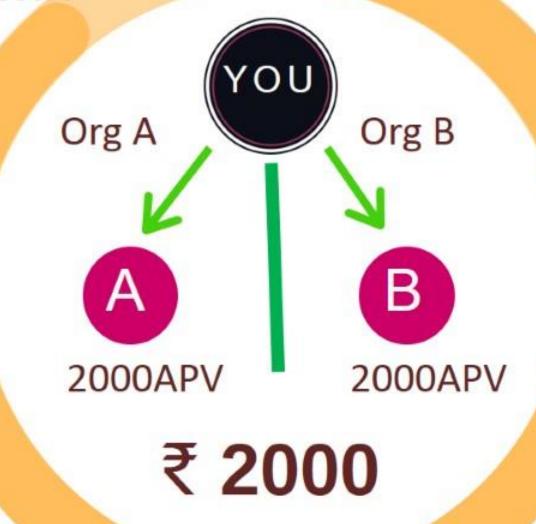


#### CONSISTENCY BONUS

When An AIR Is Able To Get Fresh Match of 1500 APV Business In Both ORG. A & ORG. B In Any 2 Continuous 12 Hours Closing. Then ATPL Compensates Such AIR With Consistency Bonus As Mentioned Below.



Only 12 Hours
Fresh Business
Matching APV Will
Be Counted For 2
Continuous 12
Hours Closing.



**Threshold Limit Maximum ₹2000** 

12 Hours Closing Time 10:00 AM & 10:00 PM



#### FIELD PERFORMANCE BONUS

If Any New AIR (Beginner) Matches Mentioned APV Between 1st - 10th Date Of Every Month, He Will Be Rewarded With This Bonus

2000 APV Matching For 10 Times Closing, Within 20 Closings And Get ₹ 7000 5000 APV Matching For 10 Times Closing, Within 20 Closings And Get ₹ 15000 15000 APV Matching For 10 Times Closing, Within 20 Closings And Get ₹ 50000

Only 12 Hrs. Fresh Business Matching APV Will Be Counted.
For First 3 Months From The Date Of Activation Only.



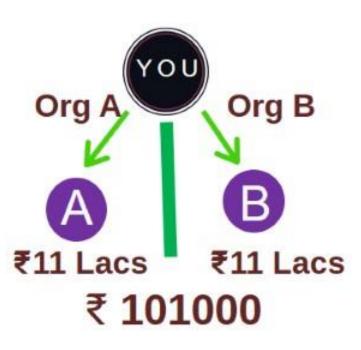
#### STOCK POINT'S OPENING BONUS

If Independent Representative Achieve To Open The New Stock Point In Organization A & Organization B, Then Stock Point Opening Bonus Will Be Considered As Mentioned Below.









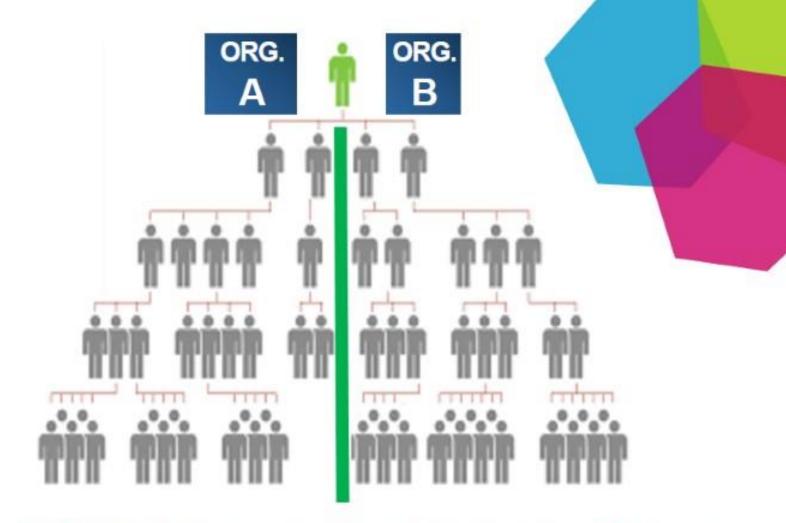
#### **Business Carry Forward**

12 Hours Closing Time 10:00 AM & 10:00 PM



#### REPURCHASE BONUS





Get Up-to 10% Bonus On Lesser Team Repurchase Sales Of Org. A & Org. B GRBV (Group Repurchase Business Volume) Threshold Limit Every 12 hours Closing ₹18000

#### **Business Carry Forward**

You Can Earn ₹ 18000 + ₹ 18000 = ₹ 36000 Every Day 12 Hours Closing Time 09:00 AM & 09:00 PM A T



# STAR BONUS (20% ON REPURCHASE)

Alkanture compensates its representatives with star bonus point.

To earn 1 star bonus point, a representative will need 2000 RBV matching business in his personal enrolled teams in a calendar month (Org. A & Org. B). To give away star bonus, company allocates fund of 20% of monthly RBV turnover of the company and fund will be distributed in star bonus point holders as per their holding.

#### Example –

Say- in a month total business volume turnover of the company = 2,50,000

RBV Allocation of star bonus fund = 20% of 2,50,000 = 50,000

Say, Total star bonus points generated by representatives in a month = 200

So, 1 Star bonus point value = 50,000/200 = ₹ 250

Say, A representative has a matching of 10,000 RBV, Hence forth he will have 5 star bonus points.

Star bonus of representative = 250\*5 = ₹ 1250

Business volume below 2000 RBV will not be taken into account for calculating star bonus point.

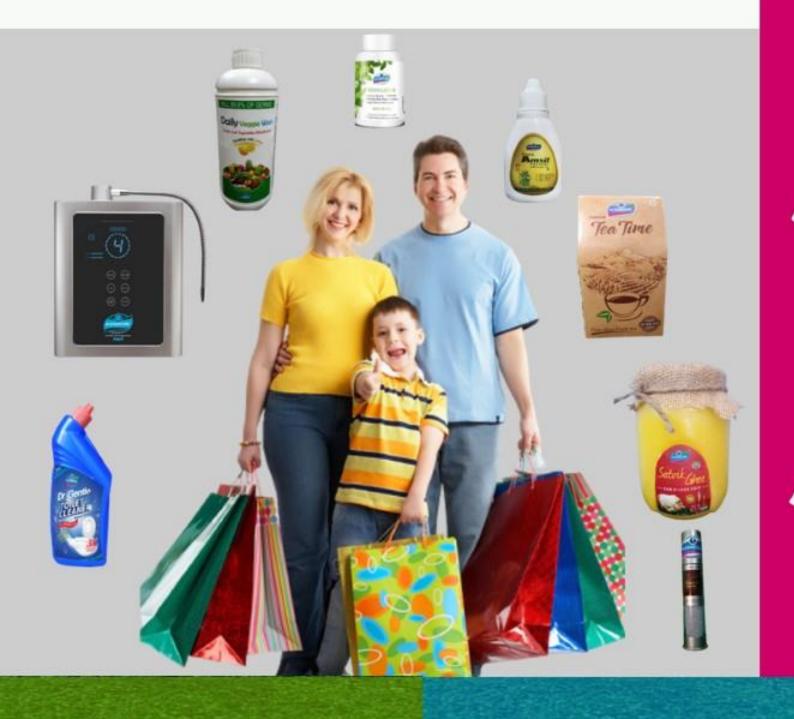
Monthly Threshold limit for star bonus for a representative is ₹ 1,20,000



#### **CUSTOMER USP**

MESSAGES ARE IMPORTANT IN SHAPING

A CUSTOMER'S PURCHASING DECISION



#### OFFER - 1



Repurchase ₹ 3000 DP Products for 4 regular months & Get Free Products ₹ 3000 DP Next Month

#### OFFER - 2



Repurchase ₹ 6000 DP Products for 4 regular months & Get Free Products ₹ 6000 DP Next Month

#### OFFER - 3



Repurchase ₹ 10000 DP Products for 4 regular months & Get Free Products ₹ 10000 DP Next Month.

#### STOCK POINT'S SPONSOR BONUS



When Any Repurchase Sale Is Done From Stock Point, AIR Who Sponsored That Stock Point Will Get 3% Of R.B.V. On **Economic Products And 1% Of** R.B.V. On Premium Products In His Wallet.



#### RANKS & REWARDS

No Conditions, No Time Limit, Next to Next





MATCHING 50000 **GAPV** 

MATCHING 100000 **GAPV** 

> 7 PLATE **PUREWELL** SS AMRIT IONIZER



**Executive MATCHING** 30000

**GAPV** 

XL BIO **MAGNETIC** 

XXL BIO **MAGNETIC MATTRESS** 

**Preferred** Customer Sponsor A&B

Associate

Recognition

CERTIFICATE & MOMENTO

Executive

**MATCHING** 

2000

**GAPV** 

**ALKA JUG** 

**MATCHING** 

5000

**GAPV** 

MATTRESS

**GAPV \* GROUP ACTIVATION POINT VOLUME** 



#### RANKS & REWARDS

No Conditions, No Time Limit, Next to Next

**Emperor** Diamond

#### Crown Diamond

MATCHING 2,50,00,000 **GAPV** 

**MATCHING** 4,50,00,000 **GAPV** 

1,00,00,000 **REWARD POINTS** 

Black Diamond

**MATCHING** 50,00,000 **GAPV** 

10,00,000

**REWARD POINTS** 

REWARD POINTS

30,00,000

Blue

Diamond

**MATCHING** 

1,20,00,000

**GAPV** 

**Emerald** 

**MATCHING** 2,00,000 **GAPV** 

3 PLATES STORM **AMRITIONIZER** 

**MATCHING** 

Diamond

7,00,000 **GAPV** 

1,20,000 REWARD **POINTS** 

\* 1 REWARD POINT = ₹1

60,00,000 **REWARD POINTS** 

**GAPV \* GROUP ACTIVATION POINT VOLUME** 

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# STOCK POINT'S MODULE



(For Activation Packages)

	ECONOMIC PACK	HEALTHY STARTER PACK	HEALTHY MASTER PACK		HEALTHY ULTIMATE PACK
Meri Dukan Stock Point ₹ 25000	₹ 60	₹ 80	₹ 125	₹ 200	₹ 300
Mini Stock Point ₹ 100000	₹ 100	₹ 120	₹ 150	₹ 250	₹ 400
Stock Point ₹ 325000	₹ 125	₹ 150	₹175	₹ 300	₹ 500
Super Stock Point ₹ 11 Lacs	₹ 150	₹ 170	₹ 200	₹ 350	₹ 600 <sub>A</sub>

### STOCK POINT'S MODULE



(For Repurchase)

# MERI DUKAN ₹25,000

Premium – 4% (RBV) Economic – 14% (RBV)

### MINI STOCK POINT ₹ 1,00,000

Premium – 5% (RBV) Economic – 17% (RBV)

# **STOCK POINT ₹ 3,25,000**

Premium – 6% (RBV) Economic – 20% (RBV)

# SUPER STOCK POINT # 11,00,000

Premium – 7% (RBV) Economic – 23% (RBV)



If Any Senior AIR conducts any offline or online meeting, He Will Be Rewarded With This offer

**Conduct An Online Meeting With At-least 20** 

Participants And Get ₹ 500

(For Bronze Achievers)

Conduct An Offline Meeting With At-least 30 Participants And Get ₹ 1000 (For Bronze & Above Achievers)

\*T&C Applied .Contact Company Customer Care For Details





#### 3 Crucial Things

For Your Growth

Plan
Unbeatable Plan









System
For Sustainable Income







#### PRODUCTS



Natural Ingredients



100 % Vegetarian



Negative ORP



Lab Tested





**FSSAI** 



**Export Quality** 



Quality Packaging



Hydroge n Rich





Gluten Free



Sugar Free



Cruelty Free



Additives Free



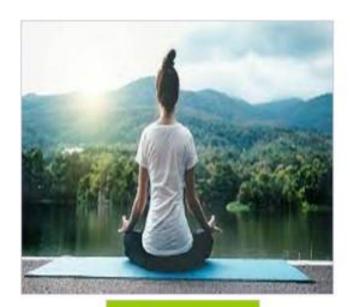
No Artificial Flavours A

# SYSTEM

<u>01</u>	Product Training	<u>06</u>	Website & App	<u>11</u>	Product Leaflets
<u>02</u>	TTP Development Program	<u>07</u>	Stock Points	<u>12</u>	Identity Cards
<u>03</u>	Business Building Seminar	<u>08</u>	Standee & Banner	<u>13</u>	Online Webinars
<u>04</u>	Product Awareness Videos	<u>09</u>	Business Plan Hand book	<u>14</u>	Lead Capture From Social Media
<u>05</u>	Marketing Plan Videos	<u>10</u>	Product Hand book	<u>15</u>	Online Promotional Tools



# Why ALKANATURE?



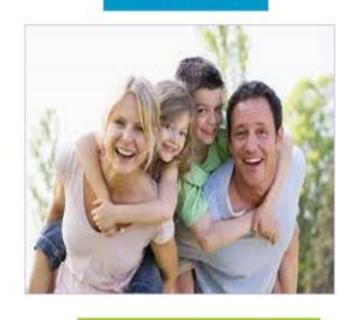
Health



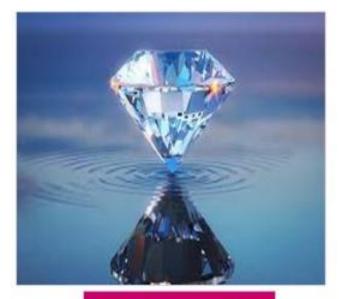
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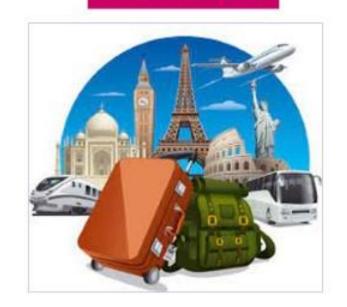
Wealth



**Family Life** 



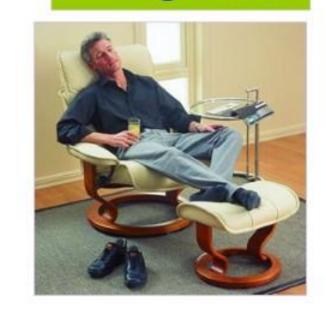
Rewards



Holidays



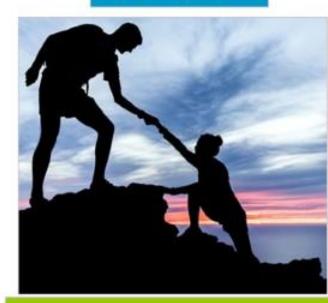
Recognition



Comfort



Respect



Opportunity To Help Others



#### **Important**

- TDS As Per Govt. Rules.
- Admin Charge 5% On All Incomes.
- 10% Repurchase Wallet Deduction On All Incomes.
- Minimum Payout For Bank Transfer Is ₹500 After Deduction.
- For Activation Package There Will Be APV System.
- For Repurchase There Will Be RBV System.

#### DISCLAIMER-

In Spite Of The Fact That The Alkanature Trade Pvt Ltd Compensation Plan Is An Unique Opportunity That Offers All Its Independent Representatives Limitless Rewards And Benefits On Sales Of Products And Services; Like In Any Other Business, Individual Success Or Achievements Will Vary According To The Level Of Commitment, Hard Work & Marketing Skills Of A Particular Alkanature Independent Representative. The Aspects Available In This Presentation Are Of Educational Purposes Only; They Do Not Make Any Guarantee Or Promises Regarding Incomes. Some Earn Less While Others Much More. Commissions Are Based On Personal Sales And Often The Sales Of Others. Merely Recruiting Others Will Not Serve You At All.

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